

**TOROMONT INDUSTRIES LTD. - FORM OF PROXY**  
**FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD FRIDAY, MAY 1, 2020**  
**THIS PROXY IS SOLICITED BY AND ON BEHALF OF MANAGEMENT OF THE CORPORATION**

Reference is made to the accompanying Management Information Circular (the "Circular") dated February 28, 2020 relating to the Annual Meeting (the "Meeting") of shareholders of Toromont Industries Ltd. (the "Corporation") to be held on May 1, 2020 at 10:00 am (Eastern Daylight Time) in a virtual-only format via live audio webcast at <https://web.lumiagm.com/154118689> and any adjournment(s) or postponement(s) thereof. Please see the reverse side for instructions on how to vote by mail, fax, telephone, or internet in advance of the Meeting or online at the Meeting.

The undersigned holder of common shares of the Corporation hereby appoints R.M. OGILVIE, or failing him, S.J. MEDHURST, or instead of the foregoing, \_\_\_\_\_, as nominee of the undersigned to attend and act for and on behalf of the undersigned at the Meeting, to the same extent and with the same power as if the undersigned was personally present at the said Meeting, with full power of substitution and, without limiting the generality of the power hereby conferred, the nominees named above are specifically directed to vote all the common shares of the Corporation registered in the name of the undersigned as indicated below.

**Note: If you wish to appoint a proxyholder other than the Corporation's nominees above YOU MUST return your proxy by mail, fax or email AND register your proxyholder by contacting AST Trust Company (Canada) ("AST") at 1-866-751-6315 (within North America) or 1-212-235-5754 (outside North America) by 5:00 pm (EDT) on April 29, 2020, and provide AST with the required information for your proxyholder so that AST may provide the nominee with a Control Number via email. This Control Number will allow your nominee to log in to and vote at the Meeting. WITHOUT A CONTROL NUMBER YOUR PROXYHOLDER WILL ONLY BE ABLE TO LOG IN TO THE MEETING AS A GUEST AND WILL NOT BE ABLE TO PARTICIPATE OR VOTE. See the reverse side and the Circular for further details.**

VOTING RECOMMENDATIONS ARE INDICATED BY **HIGHLIGHTED TEXT** OVER THE BOXES.

**1. Election of Directors**

	<b>For</b>	<b>Withhold</b>		<b>For</b>	<b>Withhold</b>		<b>For</b>	<b>Withhold</b>
01. Peter J. Blake	<input type="checkbox"/>	<input type="checkbox"/>	02. Jeffrey S. Chisholm	<input type="checkbox"/>	<input type="checkbox"/>	03. Cathryn E. Cranston	<input type="checkbox"/>	<input type="checkbox"/>
04. James W. Gill	<input type="checkbox"/>	<input type="checkbox"/>	05. Wayne S. Hill	<input type="checkbox"/>	<input type="checkbox"/>	06. Sharon L. Hodgson	<input type="checkbox"/>	<input type="checkbox"/>
07. Scott J. Medhurst	<input type="checkbox"/>	<input type="checkbox"/>	08. Robert M. Ogilvie	<input type="checkbox"/>	<input type="checkbox"/>	09. Katherine A. Rethy	<input type="checkbox"/>	<input type="checkbox"/>
10. Richard G. Roy	<input type="checkbox"/>	<input type="checkbox"/>						

**2. Appointment of Auditors**

To appoint Ernst & Young LLP, Chartered Professional Accountants, as auditors of the Corporation until the next annual general meeting at a remuneration to be fixed by the Directors of the Corporation.

**For**  **Withhold**

**3. Shareholder Advisory Vote on Toromont's Approach to Executive Compensation**

To approve a non-binding resolution accepting the Corporation's approach to executive compensation, as described in the Corporation's Circular.

**For**  **Against**

**4. Variations, Amendments and Other Business**

To vote in the discretion of the proxyholder on any amendments or variations to the matters identified in the accompanying Notice of Annual Meeting of Shareholders or in respect of such other matters as are presented for action at the Meeting.

**Authorized Signature(s): This section must be completed for your foregoing instructions to be executed.** I/We authorize you to act in accordance with my/our instructions set out above. I/We hereby revoke any proxy previously given with respect to the Meeting. **If no voting instructions are indicated above, this proxy will be voted as recommended by management of the Corporation.**

Name of Shareholder, as registered (please print)

Signature of Shareholder

Date

\_\_\_\_/\_\_\_\_/\_\_\_\_  
 (dd / mm / yyyy)  
 \*(please see reverse)\*

## Proxy Form – Annual Meeting of Shareholders of Toromont Industries Ltd. to be held on May 1, 2020 (the "Meeting")

### Notes to Proxy

1. Every shareholder has the right to appoint some other person or company of the shareholder's choice, who need not be a shareholder of the Corporation, to attend and act on the shareholder's behalf at the Meeting or any adjournment or postponement thereof. If you wish to appoint a person or company other than the persons whose names are printed herein, please insert the name of your chosen proxyholder in the space provided on the first page of this proxy and return your proxy by mail, fax or email as set out under the heading "How to Vote". In addition, YOU MUST contact AST (EDT) on April 29, 2020, and provide AST with the required information for your chosen proxyholder so that AST can provide the proxyholder with a Control Number via email. This Control Number will allow your proxyholder to log in to and vote at the Meeting. **WITHOUT A CONTROL NUMBER YOUR PROXYHOLDER WILL ONLY BE ABLE TO LOG IN TO THE MEETING AS A GUEST AND WILL NOT BE ABLE TO PARTICIPATE OR VOTE.**

2. This proxy must be signed by a holder or his or her attorney duly authorized in writing. If you are an individual, please sign exactly as your name appears on this proxy. If the holder is a corporation, a duly authorized officer or attorney of the corporation must sign this proxy, and if the corporation has a corporate seal, its corporate seal should be affixed.

3. If the securities are registered in the name of an executor, administrator or trustee, please sign exactly as your name appears on this proxy. If the securities are registered in the name of a deceased or other holder, the proxy must be signed by the legal representative with his or her name printed below his or her signature, and evidence of authority to sign on behalf of the deceased or other holder must be attached to this proxy.

4. Some holders may own securities as both a registered and a beneficial holder; in which case you may receive more than one Circular and will need to vote separately as a registered and beneficial holder. Beneficial holders may be forwarded either a form of proxy already signed by the intermediary or a voting instruction form to allow them to direct the voting of securities they beneficially own. Beneficial holders should follow instructions for voting conveyed to them by their intermediaries.

5. If a security is held by two or more individuals, any one of them present or represented by proxy at the Meeting may, in the absence of the other or others, vote at the Meeting. However, if one or more of them are present or represented by proxy, they must vote together the number of securities indicated on the proxy.

All holders should refer to the Circular for further information regarding completion and use of this proxy and other information pertaining to the Meeting, including how to participate at the Meeting. This proxy is solicited by and on behalf of Management of the Corporation. **All proxies must be received by 5:00 pm (EDT) on April 29, 2020 or, if the Meeting is adjourned or postponed, at least 48 hours (excluding Saturdays, Sundays and holidays) before the time of the reconvened Meeting.**

## How to Vote

### IN ADVANCE OF THE MEETING:

#### INTERNET

- Go to [www.astvotemyproxy.com](http://www.astvotemyproxy.com)
- Cast your vote online
- View Meeting documents

#### TELEPHONE

Use any touch-tone phone, call toll free in Canada and United States **1-888-489-7352** and follow the voice instructions

To vote by telephone or Internet you will need your control number. If you vote by Internet or telephone, do not return this proxy.

#### MAIL, FAX OR EMAIL:

- Complete and return your signed proxy in the envelope provided or send to: AST Trust Company (Canada), P.O. Box 72, Agincourt, ON M1S 0A1
- You may alternatively fax your proxy to 416-368-2502 or toll free in Canada and United States to 1-866-781-3111 or scan and email to [proxyvote@astfinancial.com](mailto:proxyvote@astfinancial.com).

An undated proxy is deemed to be dated on the day it was received by AST.

If you wish to receive investor documents electronically in future, please visit <https://ca.astfinancial.com/edelivery> to enrol.

### AT THE MEETING:

- Attend the Meeting virtually by going to <https://web.lumiagn.com/154118689> (password "toromont2020") (case sensitive).
- Log in using your Control Number located on this proxy or in the email notification you received from AST.
- Cast your vote online during the Meeting by completing the ballot online through the live audio webcast platform.

**Shareholders are urged to refer to the Circular for full details on how to participate and vote at the Meeting. The Meeting will be held in a virtual-only format. You will not be able to attend the Meeting in person.**